## **BALANCE SHEET**

As at Sep.30, 2014

Unit: VND

Init: VNI
)14
653.130
256.457
256.457
0.000.00
87.948
87.948
_
313.346
327.845
993.586
-
-
573.413
581.498
937.624
937.624
-
057.755
636.365
920.953
-
500.437
350.662
-
-
-
-
-
-
549.158
680.247
896.960
216.713
-
-
820.978
264.222
443.244
).

	TOTAL ASSETS (270 = 100+200)	270		279.140.485.323	188.794.003.792
VI.	Goodwill	269		-	-
3	Others	268		<u>-</u>	-
2	Deferred income tax assets	262	V.21	147.590.475	-
1	Long-term prepaid expenses	261	V.14	1.329.684.807	875.717.284
V	Other long-term assets	260		1.477.275.282	875.717.284
4	Provision for devaluation of long-term financial investments	259		-	-
3	Other long-term investments	258	V.13	2.350.084.220	2.350.084.220
2	Investment in associate or joint-venture companies	252		14.700.000.000	14.700.000.000
1	Investment in subsidiaries	251		-	-
IV	Long-term financial investments	250		17.050.084.220	17.050.084.220
	- Accumulated depreciation	242		-	-
	- Historical cost	241		-	-
Ш	Property investment	240	V.12	-	-
4	Construction in progress	230	V.11	253.229.733	254.047.933

	RESOURCES	Code	Note	Jun.30,2014	Jan.01,2014
	1	2	3	4	5
A	LIABILITIES (300 = 310+330)	300		153.282.639.786	73.681.871.356
I	Short-term liabilities	310		153.198.765.255	73.656.670.498
1	Short-term borrowing	311	V.15	129.647.878.085	50.899.190.000
2	Trade accounts payable	312		10.055.748.334	6.237.388.017
3	Advances from customers	313		1.426.916.599	972.056.273
4	Taxes and payable to state budget	314	V.16	47.326.592	47.326.592
5	Payable to employees	315		6.569.413.300	4.982.509.351
6	Payable expenses	316	V.17	645.090.968	623.991.012
7	Intercompany payable	317		-	-
8	Payable in accordance with contracts in progress	318		-	-
9	Other short-term payables	319	V.18	3.927.866.906	7.652.831.176
10	Provision for short-term liabilities	320		-	-
11	Bonus and welfare fund	323		878.524.471	2.241.378.077
II	Long-term liabilities	330		83.874.531	25.200.858
1	Long-term accounts payable-Trade	331		-	-
2	Long-term intercompany payable	332	V.19	-	-
3	Other long-term payables	333		-	-
4	Long-term borrowing	334	V.20	-	-
5	Deferred income tax payable	335	V.21	83.874.531	25.200.858
6	Provision for unemployment allowance	336		-	-
7	Provision for long-term liabilities	337		-	-
8	Unrealised revenue	338		-	-
9	Scientific and Technological Development fund	339		-	-
В	OWNER'S EQUITY	400		125.857.845.537	115.112.132.436
I	Capital sources and funds	410	V.22	125.857.845.537	115.112.132.436
1	Paid-in capital	411		147.280.190.000	147.280.190.000
2	Capital surplus	412		24.894.688.720	24.894.688.720
3	Other capital of owner	413		-	
4	Treasury stock	414	<b>_</b>	-	

5 I A		 T 415	Ţr·		
	Asset revaluation differences	415 416	<b>  </b>		-
	Oreign exchange differences  nvestment and development fund	417	<del> </del>	39.922.982.059	39.922.982.059
	investment and development fund	418		9.547.963.269	9.547.963.269
	Other fund belong to owner's equity	419		156.380.000	159.380.000
	Retained after-tax profit	420		(95.944.358.511)	(106.693.071.612)
	Capital for construction work	421	1	-	-
I B	Budget sources	430	†	-	-
1 B	Sonus and welfare funds	431		-	-
2 B	Budgets	432	V.23	-	-
3 B	Budget for fixed asset	433		-	-
	MINARITY INTEREST	500		-	-
T	TOTAL RESOURCES	440		279.140.485.323	188.794.003.792

## INCOME STATEMENT

**Quarter 3/2014** 

T4	Code	Note	Quar	ter 3	Accumulation fr. Jan. 01 to Jun. 30		
Items			2014	2013	2014	2013	
1	2	3	4	5	6	7	
1. Revenue of sales and services	01	VI.25	275.571.681.826	211.769.661.472	532.198.747.165	389.870.972.317	
2. Deductions	02		2.714.778.956	58.387.725	3.364.644.278	304.735.650	
3. Net sales and services ( 10 = 01 - 02 )	10		272.856.902.870	211.711.273.747	528.834.102.887	389.566.236.667	
4. Cost of sales	11	VI.27	253.231.239.846	195.554.737.992	495.442.625.717	373.642.298.617	
5. Gross profit (20= 10-11)	20		19.625.663.024	16.156.535.755	33.391.477.170	15.923.938.050	
6. Financial income	21	VI.26	977.987.040	373.504.492	2.455.910.259	675.932.644	
7. Financial expenses	22	VI.28	2.288.394.715	1.297.412.460	4.875.401.674	5.833.706.874	
- In which: Interest expense	23		1.395.105.141	1.281.422.262	3.052.721.149	4.773.537.867	
8. Selling expenses	24		6.861.659.717	4.876.246.535	13.713.325.881	11.146.705.721	
9. General & administrative expenses	25		2.723.042.783	3.765.137.160	6.653.459.791	7.565.542.786	
10. Net operating profit [30=20+(21-22)-(24+25)]	30		8.730.552.849	6.591.244.092	10.605.200.083	(7.946.084.687)	
11. Other income	31		762.246	-	80.664.206	52.658.739.967	
12. Other expenses	32		12.059.721	138.930.059	26.067.990	16.497.997.390	
13. Other profit (40=31-32)	40		(11.297.475)	(138.930.059)	54.596.216	36.160.742.577	
14. Profit or loss in joint venture	45		-	-	-	-	
15. Profit before tax ( 50=30+40)	50		8.719.255.374	6.452.314.033	10.659.796.299	28.214.657.890	
16. Current corporate income tax expenses	51	VI.30	-	-	•	8.941.541.962	
17. Deferred corporate income tax expenses	52	VI.30	-	-	(88.916.802)	(149.067.327)	
18. Profit after tax (60=50-51-52)	60		8.719.255.374	6.452.314.033	10.748.713.101	19.422.183.255	
18.1 Profit after tax of minorities	61		0	0	0	0	
18.2 Profit after tax of the parent company's shareholders	62		8.719.255.374	6.452.314.033	10.748.713.101	19.422.183.255	
19. EPS (VND/share)	70		592	438	730	1.319	

## **CASH FLOW STATEMENT**

Quarter 3/2014 (Direct method)

Unit: VND

		<b>.</b>	Accumula	Unit: VND	
Items	Code	Note -	Current year	Previous year	
1	2	3	4	5	
I. CASH FLOWS FROM OPERATING ACTIVITIES:					
Cash received from sale or services and other revenue	01		512.076.722.951	353.918.593.872	
2. Cash paid for supplier	02		(507.006.330.504)	(292.137.912.893)	
3. Cash paid for employee	03		(31.799.977.558)	(36.299.811.789)	
4. Cash paid for interest	04		(3.098.725.550)	(4.936.515.311)	
5. Cash paid for corporate income tax	05		-	(8.941.541.962)	
6. Other receivables	06		20.794.487.789	9.375.442.273	
7. Other payables	07		(30.613.034.807)	(17.091.439.172)	
Net cash provided by (used in) operating activities	20		(39.646.857.679)	3.886.815.018	
II. CASH FLOWS FROM INVESTING ACTIVITIES:	-				
1. Cash paid for purchase of capital assets and other long-term assets	21		(7.530.167.400)	(6.541.800.509)	
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22		·	52.221.268.546	
3. Cash paid for lending or purchase debt tools of other companies	23		-	-	
4. Withdrawal of lending or resale debt tools of other companies	24		-	-	
5. Cash paid for joining capital in other companies	25		-	-	
6. Withdrawal of capital in other companies	26		-	-	
7. Cash received from interest, dividend and distributed profit	27		2.014.420.333	211.553.939	
Net cash used in investing activities	30		(5.515.747.067)	45.891.021.976	
III. CASH FLOWS FROM FINANCING ACTIVITIES:	_				
1. Cash received from issuing stock, other owners' equity	31				
2. Cash paid to owners equity, repurchase issued stock	32				
3. Cash received from long-term and short-term borrowings	33		450.111.457.043	219.338.916.247	
4. Cash paid to principal debt	34		(371.804.803.332)	(268.740.609.248)	
5. Cash paid to financial lease debt	35		(271.001.002.322)	(200.7 10.007.2 10)	
6. Dividend, profit paid for owners	36		-	-	
Net cash (used in) provided by financing activities	40		78.306.653.711	(49.401.693.001)	
N.4 I. J			22 144 049 075	277. 1.42.002	
Net cash during the period (20+30+40)	50		33.144.048.965	376.143.993	
Cash and cash equivalents at beginning of year	60		28.649.256.457	7.731.206.326	
Influence of foreign exchange fluctuation	61		715.524	26.317.783	
Cash and cash equivalents at end of year (50+60+61)	70		61.794.020.946	8.133.668.102	